<u>Hong Kong Monetary Authority</u> <u>"Financial Special Forces: Unleashing New Horizons" Video Series</u>

<u>Episode 4 - Green and Sustainable Finance</u> <u>The Green Legacy: Investing for a Sustainable Future</u>

Lung:	Yoshi, what are you doing?
Yoshi:	I'm so excited! Finally, it's my turn to dress up and work as an intern in Central!
Lung:	Like Emily in Par
Yoshi:	No! It's Yoshi in Central! Bye!
Lung:	Was that necessary?
Voice-over:	The financial institution Yoshi is going to work with is not a typical "finance" company
SUPER:	Financial Special Forces: Unleashing New Horizons Episode 4 Green and Sustainable Finance The Green Legacy: Investing for a Sustainable Future
Yoshi:	Hello! I'm the new intern! My name is Yoshi! Nice to meet you!
Chaoni:	Hello, Yoshi You are quite dressed up today!
SUPER:	Chaoni Huang Head of Sustainable Capital Markets, APAC
Yoshi:	Since I'm coming to work at a financial institution today I wanted to show respect for the occasion
Chaoni:	Very good! By the way, Yoshi

	why are you interested in Green and Sustainable Finance (GSF)?
Yoshi:	GSF What's GSF?
Voice-over:	Green and Sustainable Finance Going to work in Central is all you care about
SUPER:	Green and Sustainable Finance
Yoshi:	Ah-ha! It's all about environmental protection! Because I'm very interested in protecting our planet and care about initiatives such as reducing paper usage bringing my own coffee cup and so on! Sorry, I was in a hurry and forgot to bring my own cup
Chaoni:	The scope of GSF is much broader than bringing your own coffee cup With the increasing impact of climate change globally governments and corporations in different regions are proactively implementing Environmental, Social and Governance (ESG) initiatives
Yoshi:	Environmental, Social and Governance In short, ESG initiatives are investment projects that incorporate environmental and social responsibility elements and demonstrate good governance practices
SUPER:	Environmental Social Governance
Chaoni:	It seems you are well-prepared! The most pressing global issue now is how to achieve net zero emissions by 2050 reducing global greenhouse gas emissions to nearly zero Green finance refers to the use of financial products such as loans, bonds, personal and institutional investments to channel funds raised to various green projects This target will only be achieved through collaboration between corporations, governments and investors

SUPER:	2050 Net zero emissions Reducing global greenhouse gas emissions Corporations Governments Investors
Yoshi:	Such a dignified vision! What are the projects related to green finance?
Chaoni:	There are many for example, financing green energy projects developing green industries, etc The most important one is to facilitate the transition of high carbon emitting industries such as transportation and construction industries in order to accelerate our journey towards net zero emissions by 2050
SUPER:	Financing green energy projects Developing green industries Facilitating the transition of high carbon emitting industries 2050 Net zero emissions
Yoshi:	Got it! We must make it happen by 2050! I am very willing to offer a helping hand if I can be of any assistance!
Chaoni:	That's the spirit! It's challenge time!
SUPER:	Level 1 Market research
Chaoni:	To work in the green finance industry you need to first get yourself familiar with the products and frameworks of green financing Next is to conduct thorough research and assessment work
SUPER:	Green finance
Yoshi:	As a secret agent, searching for information is no sweat!
Chaoni:	Electric vehicles (EVs) is a leading sector in low-carbon transition We are currently working on a green transportation project financing the transformation of automotive manufacturers

	For the first challenge, let's assess your research skills!
SUPER:	Green transportation project
Yoshi:	How nerve-racking it is This is like taking a written test for a job application!
Chaoni:	Let's start when you are ready!
Yoshi:	Sure! Bring it on!
Chaoni:	As of 2022, how many EVs are there worldwide?
SUPER:	A. Close to 5 million vehiclesB. Close to 11 million vehicles
Yoshi:	I know! Close to 11 million vehicles!
Chaoni:	Correct! As of 2022, which country has the largest EV market?
SUPER:	A. ChinaB. The United States of America
Yoshi:	China
Chaoni:	You're right! Based on current market developments when is the sale of EVs expected to surpass that of traditional cars?
SUPER:	A. Within 20 yearsB. Within 10 years
Yoshi:	Is it within 20 years or 10 years? I haven't found the answer Got it! Within 20 years!
Chaoni:	Yes!

Yoshi:	Wow! That was really challenging!
Chaoni:	Both low carbon transition technology and the green finance market are continuously evolving With new information constantly coming in it is important to have an inquisitive mind!
Yoshi:	Understood!
Chaoni:	Sounds like you are ready for more Let's make it more exciting and do a pitch session!
SUPER:	Level 2 Pitching
Chaoni:	Here's a presentation deck, Yoshi You have 15 minutes to prepare for the pitch Your task is to invite investors to fund the development project of an EV company Do you understand?
Yoshi:	Understood! To attract institutional investors into the project I have to show them the prospects of the EV market how the project is aligned with sustainable development goals and help them achieve potential investment returns
SUPER:	Time's Up
Yoshi:	I hope I can help investors understand the EV market and uncover the investment potential of the project
SUPER:	Green transportation projects US\$88 billion
Yoshi:	What I'm introducing today is not just a promising investment project but also part of a global effort to achieve carbon neutrality by 2050 I hope everyone will participate!

SUPER:	Carbon neutrality by 2050
Teammate A:	You did a great job in analysing the latest EV market!
Teammate B:	Every investor has different considerations and requirements and these factors also need to be taken into account
Chaoni:	That's right! Investors are very concerned about how funds are utilised and whether the project aligns with the company's existing ESG strategy Your presentation will be more comprehensive if you can cover these aspects as well
SUPER:	Mission Completed
Chaoni:	Good job! Yoshi! For the first attempt, you did really well
Yoshi:	My hands are shaking!
Chaoni:	Relax, let's enjoy a cup of coffee! After today's experience do you find the work in GSF challenging?
Yoshi:	It's very different from the finance industry that I had imagined! Is it necessary to study finance-related disciplines to enter this field?
Chaoni:	In fact, many of our colleagues didn't come from a finance background Instead, they have knowledge and interest in environmental and social issues What's most important is the passion to develop a career in this industry
Yoshi:	This job is undoubtedly professional! Can you consider hiring me?
Chaoni:	I'll consider it!

SUPER:	Green and Sustainable Finance
Chaoni:	Extreme weather conditions are worsening by the day The international community has widely recognised that combating climate change is an urgent matter Countries around the world are investing heavily in carbon reduction and transitioning making GSF a promising field with immense potential
SUPER:	Combating climate change Carbon reduction and transitioning
Yoshi:	Over the next three decades the Asia region will need some US\$66 trillion in climate-related investments so as to meet the requirements of the Paris Agreement and reduce greenhouse gas emissions striving to achieve carbon neutrality by 2050
SUPER:	Climate-related investments Reducing greenhouse gas emissions Carbon neutrality by 2050
Yoshi:	As an international financial centre Hong Kong is undoubtedly capable of supporting these financing needs The market is substantial and opportunities abound If you are interested in being a part of this global effort come and experience the world of green and sustainable finance!
SUPER:	Green and Sustainable Finance The Green Legacy: Investing for a Sustainable Future
	Special thanks BNP Paribas Logo

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